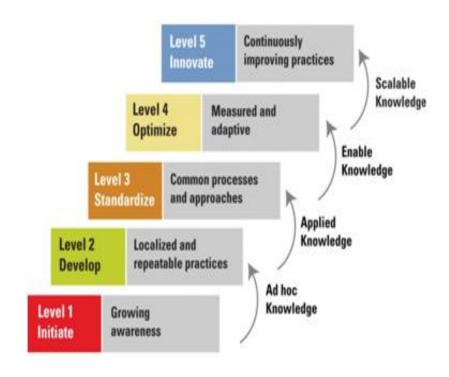
Strategic Knowledge Management – Maturity Model

- Manage Your Knowledge Environment For Business Excellence

[2 to 3 Days Interactive Experiential Learning Workshop; With Role-Plays, Case Study Report-Outs & Video Analysis]





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Objectives	 Provide information, activities, and tools to knowledge workers at the point of need that furthers their effectiveness Seamless integration with their work practice Fully integrate KM, Organizational Learning, and process improvement into "performance excellence program" Close alignment of "performance program" with business model Monitor health of KM activities and results Align performance management system with knowledge sharing Capture and retain valuable individual knowledge Develop value chain partner performance scorecards
Business Case	 "Performance program" becomes part of the organization's differentiator in marketplace Recognize "performance program" as value-add across business ecosystem
Budget	 Central resource and budget seen as investment; may or may not come from distributed model (e.g., business units pay into a central fund) Create standard budgeting process for central CoE Embed budgeting process inside business units Create budget for IT costs Create budget to support communities of practice

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Governance, Structure	 Active senior sponsorship to select annual priority initiatives May report to president or executive in charge of performance excellence Business units partner with consultative HR, Learning, KM, org change professionals to keep environment fresh with information that relates directly to business and human performance Increased responsibility for execution in business unit
Information Technology	 Tools built into work flows and integrate with common applications Consolidation and providing one face to the user with push and search features with some room for customization People, process, and content available via one portal Make technology accessible to value chain partners
Change Management	 "Performance program" seamlessly aligned with performance management systems "Performance program" linked to talent management and leadership development Embed "performance program" change agenda and knowledge experts in processes and business units Build "performance program" into new-hire training Provide ongoing recognition

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Assessment	 Correlate with business and human performance and responsiveness to need of workers to increase their capacity for quality and delivery Should be seen as pervasive rather than initiative driven Identify links to productivity and revenue improvements, cost and cycle time reductions, etc Assess health and alignment to business needs
Measurement	 Integrated and aligned measurement system Business metrics should reflect strong knowledge sharing, process improvement, and learning
Communication	 Communicate value chain partnership successes externally Make part of employment "brand" for prospective employees by communicating as differentiator for employment
Tools and Processes	 Continue to enhance and refine all excellence methodologies and tools Competency mapping New Hire training External partner forums Confidentiality access and use rights for all partners

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Other Details:

- Payment to be made within 15 days from the date of the invoice.
- All payments must be made by cheque/online transfer etc., drawn in favour of Sieger Training Consultants Pvt. Ltd. Sieger will charge on INR basis only.
- Overseas clients will have to take care of all the training materials directly as briefed by Sieger Training. However, Sieger can procure some (which can be transited) not all, on behalf of the client but any additional charges for custom clearance has to be taken care by client only.
- Facilitators Travel & Food have to be taken care by the client
- Clients will have to arrange LCD, Speakers, Mike on their own.
- Cancellation of confirmed programmes shall be intimated one week in advance else 50% of the total charges shall be applicable.
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