## **Execution Excellence**

## Practicing 30 Competencies For Effective Strategy Execution & Results Orientation

Participants: Leaders – Managers – Supervisors – Project / Quality / Process Leads & Team Members

Workshop Methodology: Interactive Facilitation, Participatory Video-Case-Based Brainstorming, Team & Group Report Out

Discussion. Workshop Content Coverage – Outline Of Topics [2 Days]: [Schedule: 9:15-10:45AM / 11-1PM / 1:45-3:15PM / 3:30-5:30PM]



1. Execution Excellence Check Up By Evaluating Leadership, Strategy & Culture Parameters; Leadership, Planning & Communication Map – Gap Analysis By Purple – Red – Green Assessment



### SIEGER TRAINING CONSULTANTS (P) LIMITED

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Lead Others For Strategy Execution – Effective Planning& Prioritization – Moving Away From Person Dependence To
 Process Dependence – Motivate & Leverage Optimized Performance – Manage Change For End Results!

LEADING OTHERS
Establishing Focus
<b>Providing Motivational Support</b>
Fostering Teamwork
Empowering Others
Managing Change
Developing Others
Managing Performance
Fostering Diversity

3. Communicate, Influence& Persuade; Have Crucial Conversations & Constructive Confrontations To Escalate For Grievance Handling; Translate Strategy Into Action With Customer Centricity!

COMMUNICATING AND INFLUENCING
Attention To Communication
Oral Communication
Written Communication
Persuasive Communication
Interpersonal Effectiveness
Influencing Others
<b>Building Collaborative Relationships</b>
Customer Orientation

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4. Put Business First Before Relations, Confront Reality and Evolve Solutions By Thinking Within, Outside & New Boxes!
Brainstorm & Effectively Close & Resolve Issues / Problems / Challenges; Conceptualize, Leverage Pareto's 80:20
Principle, Align With Strategy & Implement With Technical Expertise!



5. Promote Sense Of Urgency, Convert Intent Into Action, Engage, Explore & Evolve With Experimentation Mentality Like An Entrepreneur; Fail-First / Fail-Fast Attitude To Accept Failures and Quickly Innovate & Transform! Achieve Impactful Output, Outcome & Results! Increase Biz Acumen & Standardize Systems For Sustained Future Success!

ACHIEVING RESULTS
Initiative
Entrepreneurial Orientation
Fostering Innovation
Results Orientation
Thoroughness
Decisiveness
Business Acumen
Global Perspective

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- Facilitators Travel & Food have to be taken care by the client
- Clients will have to arrange LCD, Speakers, Mike on their own.
- Cancellation of confirmed programmes shall be intimated one week in advance else 50% of the total charges shall be applicable.
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