#### **SIEGER TRAINING INDIA**

# 1 - Day, Corporate Excellence via KM & Biz Intelligence Workshop

# Corporate Excellence via KM & Biz Intelligence! – 1 Day Course

Corporate Excellence - Knowledge Management - Business Intelligence ... It's in the CEO's and all CxO's agenda of any organization! Success stories worldwide shows that managing knowledge and biz intelligence can differentiate a company and lead to a genuine long-term competitive advantage. But, why do some companies achieve it, while others struggle...? The answer lies in developing effective knowledge sharing culture, openness to accept failures, effective metrics and measures to put new ideas into action.

By forming a clear organization-specific strategy, understanding the relevant knowledge and innovation drivers, and improving futures thinking, organizations can improve their ability to make optimal decisions and execute them both with existing processes and by business processes and intelligence. While KM, BI and Innovation/Invention are critical capabilities for companies today, but how good a job do most companies do in exploiting the intellectual assets they have already created? By effectively managing the knowledge environment, companies can rely on the existing corporate memory and tap onto the corporate collective wisdom.

The fruit of embracing KM and BI is the organization that is agile that promotes an ongoing and never ending positive customer experience management!

## Workshop Objectives – One Day Sessions will cover insights WRT:

- 1. Effectively Managing the Organization's Knowledge Environment
- 2. Harnessing & Reusing the Corporate Collective Wisdom
- 3. Achieving Corporate Excellence via KM & BI

## Who should attend?

- 1) Chairman, CEO's, SVP's, VP's, Directors and General Management Personnel
- 2) Corporate Human Resources, Quality, Learning (Education & Training) Management Team
- 3) Corporate Knowledge Management, Biz Analytics & Biz Intelligence Team
- 4) Business Managers Sales, Marketing & Biz Development Team

#### SIEGER TRAINING CONSULTANTS (P) LIMITED

#### **SIEGER TRAINING INDIA**

# 1 - Day, Corporate Excellence via KM & Biz Intelligence Workshop

## Session wise Program details:

#### Session I: [9:30 am – 11:00 am]

- 1. Effectively Managing the Organization's Knowledge Environment
  - a. Explicit, Embedded and Tacit Knowledge: SECI (Socialization Externalization Combination Internalization)
  - b. Data Info' Knowledge Intelligence Wisdom Perspectives
  - c. Enterprise Document Content Information Portal Dashboard Perspectives
  - d. Employee Expert Community Collaboration Knowledge Connectivity
  - e. Enabling KM by Organization Culture & Change Management

#### Session II: [11.15 am - 1:15 pm]

- 2. Harnessing & Reusing the Corporate Collective Wisdom
  - a. Communities of Interest Communities of Practice (Practitioners) Centres' of Competency Centres' of Excellence Centres' of Services
  - Business Strategy Audit Knowledge Needs Audit KM Readiness Audit Knowledge Audit Knowledge Maps & Gaps

### Session III: [2:15 pm - 3:15 pm]

- 3. Harnessing & Reusing the Corporate Collective Wisdom
  - a. KM Program Management: Organization wide KM Roles & Responsibilities, Critical Success Factors & Key Result Areas
  - b. KM Case Studies & Class Room Break Out Presentations

### Session IV: [3.30 pm - 5:30 pm]

- 4. Achieving Corporate Excellence via KM & BI
  - a. KPO Business Research / Analytics / Intelligence, Intellectual Capital Management, Intellectual Property Rights, Copy Rights / Patent Management
  - b. Knowledge Management Maturity Models (KMMM)
  - c. KM Measures & Metrics Rol, RoKI (Return on Knowledge Invested) and Vol

### SIEGER TRAINING CONSULTANTS (P) LIMITED

#### **SIEGER TRAINING INDIA**

# 1 - Day, Corporate Excellence via KM & Biz Intelligence Workshop

## What do the participants stand to gain?

- Participants can get on to hands-on Innovation/KM/BI Program Management
- Participants can promote KM & BI via Change & Culture Perspectives
- Participants can gain practitioner insights to Business People Process Technology Perspectives of how to effectively manage the knowledge environment
- Participants can Achieve Corporate Excellence via KM & BI Practice

#### Other Details:

- Payment to be made within 15 days from the date of the invoice.
- All payments must be made by cheque/online transfer etc., drawn in favour of Sieger Training Consultants Pvt. Ltd. Sieger will charge on INR basis only.
- Overseas clients will have to take care of all the training materials directly as briefed by Sieger Training. However, Sieger can procure some (which can be transited) not all, on behalf of the client but any additional charges for custom clearance has to be taken care by client only.
- Facilitators Travel & Food have to be taken care by the client
- Clients will have to arrange LCD, Speakers, Mike on their own.
- Cancellation of confirmed programmes shall be intimated one week in advance else 50% of the total charges shall be applicable.
- Client will recognize the intellectual property rights of Sieger Training and such materials are not to be copied without prior written approval of Sieger Training.
- Take all responsible steps to hold all Sieger Training copyrighted materials confidential to Client.
- Guarantee that no training will be conducted using Sieger Training concepts or material is carried out for employees of Client and Client shall not use Sieger Trainer's without the knowledge of Sieger Training Consultants (P) Limited.
- Ensure that any materials of Sieger Training supplied to internal employee(s) are retained by Client and or returned to Sieger Training in the event that the employee(s) ceases to be employed by the company;
- Ensure that no substantive modification of course design or content occurs without the prior written permission of Sieger Training, which shall not be withheld unreasonably;
- Treat this agreement as confidential and not divulge its contents to third parties;
- Inform Sieger Training of any internal procedures for the payment of invoices.

#### Follow us on













Let's Stay In Touch <u>Click Here To Subscribe</u> SIEGER TRAINING INDIA Workshop Updates Copyright (C) 2015, Sieger Training Consultants (P) Limited, All Rights Reserved.

#### SIEGER TRAINING CONSULTANTS (P) LIMITED